How should I think about your partner programs?
What levels of partners attend?

Our **Accelerated Leadership Program** (ALP), held annually in March, focuses on partners who are past the brand new partner stage and are moving into higher levels of client and firm responsibility. Think about how many promising young partners advance to the mid-level partner stage but don’t achieve the client or internal leadership success everyone expected. Often, they haven’t been trained, coached, or prepared to step up to the next levels of leadership. ALP provides critical frameworks, tools, and reflection opportunities that position them to succeed as early-stage leaders.

Our **Leadership in Law Firms** (LLF) program, held in May and September each year, is for senior firm leaders - partners as well as chief officers/administrators and focuses on institutional-level leadership. Participants are challenged and engaged to confront critical issues, such as leading change, developing strategy, learning to effectively motivate partners and associates, how to drive innovation in a rapidly changing world. LLF participants develop a strong peer group of global law firm leaders, who exchange ideas and experiences in a rigorous, learning focused setting.

What is the mix of participants?
Do firms like mine participate in your programs?

We draw participants from leading firms all over the world, and have a selection process to ensure that participants build strong peer-to-peer relationships. Over half of the Am Law 100 firms have sent partners to our programs, as have all of the Magic Circle firms.
How are your programs different from programs at Harvard Business School and other business schools?

While Harvard Business School and some other business schools offer excellent programs for leaders of professional services firms generally, our programs are specifically tailored for partners and leaders within law firms. Here are some key differences:

• **Context and application**: we contextualize our instruction so that participants can most effectively apply what they learn to the real world environment when they return. Our sharp focus on the legal industry allows for deeper dives into challenging questions around strategy, alignment change management and other key areas where leaders of law firms often struggle in the face of increasing and disruptive competition.

• **Current case studies written for and about lawyers and law firms**: we are the only executive education program for lawyers with a dedicated team of case writers continuously developing new, business-school style cases about lawyers and law firms. This ensures that our teaching is based on the most cutting-edge issues facing today’s lawyers and law firm leaders, and is tailored precisely to their challenges.

• **Faculty mix**: we offer the best of both worlds, with former HBS professors including Ashish Nanda and Heidi Gardner, and HLS professors like David Wilkins, John Coates, and Scott Westfahl.

• **Perspective on the global legal profession**: our teaching on innovation in the law and the changes affecting the global legal services market is directly informed by research from the Harvard Law School Center on the Legal Profession. No other executive education program for lawyers is supported by such a leading research group, and no business school-offered program comes close to understanding the legal market the way we do. Also, because about half of the lawyers in each program come from outside the U.S., our classroom discussions are rich and global in perspective.

If I have a group of partners, such as practice group leaders, who need leadership training, can Harvard do that for us?

Beyond our popular open enrollment programs, we offer private programs for law firms and corporate law departments. We carefully tailor those programs to meet a variety of needs, from leadership development for a law firm’s or law department’s senior leadership group to associate training in business skills. From case-based programs to lectures for 100 or more of your partners, we deliver instruction in-house or off-site. In addition to the expertise of our faculty, participants experience our immersive, highly-interactive learning model, which provides a learning experiences of enduring value.